PRE-PRESENTATION

PLEASE READ <u>BEFORE</u> PRESENTING THE FOLLOWING TRAINING

This brand guidance training offers additional clarification related to the Scouts BSA infographic that has been shared through BSA channels.

Before starting Scouts BSA info sessions or recruitment events, please make sure to use the accompanying introduction noted in the talking points.

Please make sure to start all meetings with a Safety Moment, such as:

- Code of Conduct
- Guide to Safe Scouting
- Campout Safety
- Scouts First Helpline
- Youth Suicide Prevention





Scouts BSA Brand Guidance Training

A Step-by-Step Guide to Using BSA Brands Given GSUSA Litigation

OBJECTIVES

At the end of this session you should understand how we promote Scouts BSA in regards to:

- What materials to use and not use
- What to say and not to say in communications
- What to do and not do



LIVE THE VALUES OF SCOUTING

The Boy Scouts of America applauds the work of all youth-serving organizations, including the Girl Scouts of the United States of America (GSUSA), that serve our nation's youth and is committed to respecting the organization's rights and programs.



FROM THE CHIEF SCOUT EXECUTIVE

"Within the Boy Scouts of America, we are witnessing momentum in our movement that is inspiring and exciting.

More and more families are eager to join us for Scouting's adventures, and we see their enthusiasm come to life in inspiring ways - from parents sharing Scouting with their children for the first time to generations of Scouters passing on the torch to continue a tradition.

I am thankful for the unique opportunity we have right now to bring Scouting to more young people, families and communities than ever before, and all of those volunteers and staff members that are stepping up to spark the love of Scouting."



BSA & OUR PROGRAMS AT A GLANCE

As our organization welcomes families, boys and girls to our programs, it is important to remember and reiterate that:

- The name of our organization remains the same; we are the Boy Scouts of America (BSA).
- We work to achieve our mission of preparing young people for life through our programs, including:
 - Cub Scouts
 - Boy Scouts (Scouts BSA as of 2/1/19)
 - Venturing
 - Sea Scouts

- STEM Scouts
- Exploring
- Learning for Life



WHATTO USE \

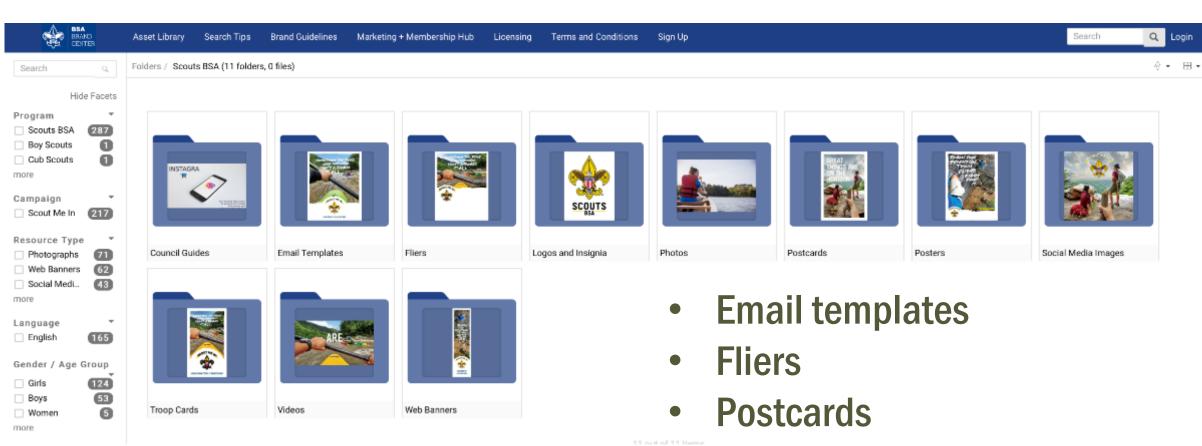


BRAND CENTER ASSETS √

Only use marketing materials located on the **BSA Brand Center**.







- Posters
- Social media images
- Troop cards
- Videos
- Web Banners

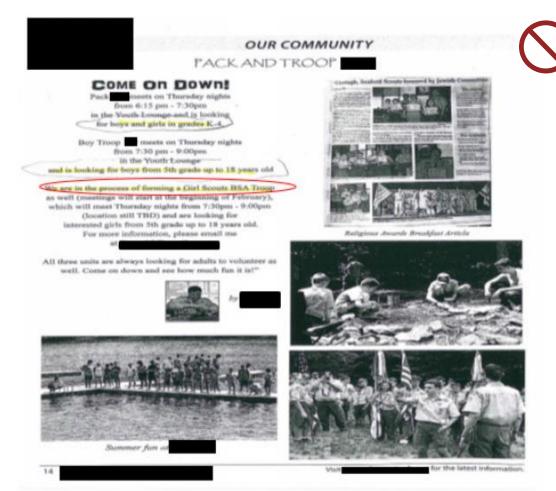
WHAT NOT TO USE

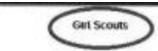


OTHER ASSETS 🛇

Well-intentioned self-developed assets can be problematic and are not permitted.









Scout Troop Starting!

September 21st Fridays, 3:30-5:30



GSUSA ASSETS (



The GSUSA has prohibited co-branding of GSUSA and BSA.

Do <u>NOT</u> use the programs, marks, logos, uniform or images of the GSUSA. Ex. "Girl Scouts."



Do <u>NOT</u> combine GSUSA marks, logos, uniform or images with those of the BSA Ex. "Golden Eagle" when alluding to the Gold Award.

ACTION: Pull any materials with these issues from the market.



WHAT TO SAY \





The separate troops can be called:

- Scouts BSA girl troops; Scouts BSA boy troops
- Troops for girls; troops for boys
- Girl troops; boy troops

For instance:

- In a recruitment setting, it is best to refer to Scouts BSA girl troops
- In a meeting setting, it is best to refer to troops for girls



WHAT NOT TO SAY



"GIRL" IN FRONT OF "SCOUT"



NEVER put the word "Girl" immediately before the word "Scout" when referring to girls who are part of the BSA.

> **DO NOT SAY: Girl Scouts BSA troop Girl Scouts**

ACTION: Pull any materials with these issues from the market.



"GIRL" IN FRONT OF "SCOUT"





FAMILIES AND YOUR COMMUNITY. PLEASE JOIN US AS WE CELEBRATE SCOUTING AND HELP ENSURE BSA'S SPECIAL SCOUTING PROGRAMS FOR TODAY'S YOUTH" The proceeds from the luncheon will provide funding for our Cub Scouts, Boy Scouts, Adventure Scouts, Explorer Scouts, and in the development and implementation of our New BSA Girl Scouting Programs!





WHAT TO DO



FOCUS ON OUR MISSION √

MISSION STATEMENT

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

Scout Oath

On my honor I will do my best
To do my duty to God and my country
and to obey the Scout Law;
To help other people at all times;
To keep myself physically strong,
mentally awake, and morally straight.



Scout Law

A Scout is:

Trustworthy Obedient Loyal Cheerful Helpful Thrifty

Friendly Brave Courteous Clean

Kind Reverent



FOCUS ON OUR AIMS <

- Character Development
- Citizenship
- Leadership
- Personal Fitness



HELP EDUCATE THE PUBLIC ✓

Reiterate that the BSA and GSUSA are separate organizations.

The Boy Scouts of America is the only Scouting organization in the United States that is a member of the World Organization of the Scout Movement (WOSM).



CONTINUE POSITIVE RELATIONSHIPS √

Background:

The GSUSA has instructed its members and volunteers not to conduct joint activities with the BSA.

Do reach out to your local GSUSA representative should you receive requests to conduct joint activities.



USE THE NATIONAL PR TEAM \checkmark

The national PR team includes media experts available to respond to any inquiry.

Send ALL media inquiries to PR@scouting.org.



WHAT NOT TO DO



SPEAK ON BEHALF OF THE GSUSA

Do not speak for or on behalf of the GSUSA or try to interpret its programs or policies for others.

Instead, refer questions to a local GSUSA council or www.GirlScouts.org.



DO

DON'T

What to Use

Only BSA-sourced marketing materials from Brand Center

Locally-developed marketing materials

GSUSA programs, marks, logos, uniforms or images

What to Say

Scouts BSA girl troops
Troops for girls
Girl troops

girl Scouts
girl Scouts BSA

What to Do

Educate the public about the BSA, our mission and aims

Continue positive relationships

Notify the National PR team if contacted by media

Disparage any other youthserving organization

Speak on behalf of the GSUSA



LIVE THE VALUES OF SCOUTING

The Boy Scouts of America applauds the work of all youth-serving organizations that serve our nation's youth.

We believe that there is an opportunity for all such organizations to serve girls and boys in our communities.

