**FUND DEVELOPMENT MAJOR GIFTS CHAIRMAN**

**JOB DESCRIPTION**

**Especially prepared for:**

**Fund Development:**

Responsible to the vice president of fund development for building an organization capable of executing the council’s overall major gift development plan in support of the strategic plan by assisting with and supporting the efforts of the fund development team to raise the required operating funds to meet the annual council budget, capital funds for land and facilities to provide a quality program for young people, and endowment gifts to augment the council’s trust fund.

**Objectives:**

To help identify and engage members of the Fund Development Team to help ensure that the council achieves the three Journey to Excellence Finance objectives.

* **Fiscal management** – maintain positive unrestricted net assets in the operating budget
* **Fundraising** – increase council generated net contributions in the operating fund
* **Endowment** – add permanently restricted gifts to the endowment fund

To help identify, engage and request major gift support for the council along assisting the fund development team in their efforts in the areas of:

* **Annual Campaigns** –FOS, Special Events and Foundations efforts
* **Capital Campaign** – Funding capital needs
* **Planned Giving** –addition of permanently restricted gifts to the endowment fund

**The Fund Development Major Gifts Chairman:**

1. Accept responsibility to insure that the council meets or exceeds its Journey to Excellence objectives each year through major gifts to ensure the deliver a quality Scouting program to an ever growing number of young people.
2. Attend and engage in all Executive Board and Fund Development committee meetings.
3. Give leadership to the identification, selection and training of a major gifts committee and plans related to annual campaigns, capital campaign and planned giving.
4. Make a major gift level contribution to the council.